

# SOURCE JUSTIFICATION FORM

Bureau of Procurement

The objective of this form is to capture all relevant documentation an Agency may have to assist the Department of General Services ("DGS"), Bureau of Procurement, in expediting the source justification review process. This form must be completed electronically, signed, and submitted with all relevant documentation to DGS. If a question is neither mandatory nor applicable, please indicate "N/A". Please use standard terminology and define acronyms.

## SECTION A

|   |   |                      |  |
|---|---|----------------------|--|
| <b>1. Agency Name:</b>  | Game Commission   |                      |  |
| <b>2. Procurement Description:</b><br>This description will appear on the eMarketplace website for public viewing | IGNIS Dispatch-M6 2, DJI Matrice 600 Pro Drone with accessories, DJI Zenmuse XT2 R 640 Thermal Camera, Camera Mount, On-site training |                      |  |
| Materials Description:  | IGNIS aerial ignition machine, DJI Matrice drone, cameras, training   |                      |  |
| Services Description:   |   |                      |  |
| <b>3. Materials Shopping Cart # or Services SPR#</b>  | Estimated Cost:   | \$50,001 - \$100K    |  |
|   | Initial Contract Term:  | 1/1/2021 - 6/31/2021 |  |
|   | Renewals:   | 0                    |  |
| <b>4. Supplier - Name:</b>  | Drone Amplified Incorporated  |                      |  |
| Full Address:   | 1811 S. Pershing Road, Lincoln, NE 68502  |                      |  |
| Contact Name:   | Louis Lamberty  |                      |  |
| Telephone:  | 531-333-2828  | FAX:                 |  |
| E-mail:   | loudroneamplified@gmail.com   |                      |  |
| SRM Supplier #:   |   |                      |  |
| <b>5. Delivery or service location:</b>   | 2001 Elmerton Avenue, Harrisburg, PA 17110  |                      |  |

## SECTION B

|   |
|---|
| <input checked="" type="checkbox"/> <b>1. Sole Source:</b> Only known source - Not available from another supplier.   |
| <input type="checkbox"/> <b>2. Material/Repair/Maintenance:</b> Material or service MUST be compatible with existing equipment. Documentation must be provided from the manufacturer.   |
| <input type="checkbox"/> <b>3. Used Equipment:</b> Value set by 2 independent 3rd party appraisals.   |
| <input type="checkbox"/> <b>4. Professional Expert:</b> Describe in detail in Section C.  |
| <input type="checkbox"/> <b>5. Exempt (Law):</b> A federal or state statute or regulation exempts the procurement from the competitive procedure. Any applicable information precluding the procurement from competitive procedures must be attached. |
| <input type="checkbox"/> <b>6. Feasibility:</b> Clearly not feasible to award the contract on a competitive basis.  |

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## SECTION C

1. Describe the unique features of this procurement that prohibit a competitive environment. If applicable, attach a Statement of Work ("SOW").

Drone Amplified Inc. is the only company that is selling a proven aerial ignition device drone package. This company invented and developed the technology for their IGNIS system and only sell the product direct. Therefore no one else can provide this product and associated user training.

2. Document and attach the research that has been conducted to date to verify the supplier is the only known source.

Industry contacts have been made and internet research conducted, concluding that Drone Amplified is the only company that is selling a proven aerial ignition device drone package. This company invented and developed the technology for their IGNIS system and they have sold numerous UASs to federal, state, and non-government organizations for prescribed fire.

3. Does the supplier utilize distributors, dealers, resellers, etc.? If "Yes," please identify.

No. Purchase is made direct from Drone Amplified Inc.

4. Are there compatibility requirements or compliance requirements with a warranty or service agreement? If "Yes," please explain.

None that I am aware of

5. How has the material or service been procured in the past? Please provide previous source justifications, contracts, & PO's for this material or service.

While other drones have been procured by the agency, none have included such focused and advanced technology as this machine which is able to light prescribed fires from the air and monitor fire progression through real view and IR camera.

6. If procured through the IT ITQ process, please provide original \$ amount and contract period of order. Is this the final phase of the project?

N/A

7. If this is an upgrade, addition, alteration, etc., to an earlier procurement, please describe in detail.

This is a new program area.

8. What are the consequences of not approving this procurement?

The Game Commission would not be able to take a critical step towards meeting habitat management goals in its strategic plan. This procurement drastically improves safety and efficiency on prescribed fires.

9. If timing is a factor, what is the time factor and why?

Yes, timing is a factor. We need to execute purchase in the next 30 days in order to receive the unit and adequately train on the unit prior to spring burn season which generally runs from March to end of May.

10. List any other information relevant to the acquisition of this procurement here or as an attachment.

Drone Program outline included as attachment.

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11. For requests > \$100,000, has the supplier signed cost or pricing data certification and is the pricing breakdown attached?

N/A

## SECTION D

**IMPORTANT\*:** The printed names on this form shall constitute the signatures of these individuals. Agencies must insure that these individuals review the completed form and give their consent to apply their printed name on this form. No handwritten signatures shall be required in order for the form to be considered "signed" by those individuals whose names appear in the signature section of the form.

### Shopping Cart Contact Person (Person whom DGS will contact regarding the Shopping Cart):

|               |                     |                   |      |              |          |
|---------------|---------------------|-------------------|------|--------------|----------|
| <b>Name:</b>  | Tammy Pease         | <b>P-Group:</b>   | Game | <b>Date:</b> | 12-21-20 |
| <b>Title:</b> | AA Wildlife Habitat | <b>Telephone:</b> |      | <b>Fax:</b>  |          |

### Agency Contact Person: Person in your agency that DGS can contact for additional information, etc.

|                   |                |               |                      |               |                   |
|-------------------|----------------|---------------|----------------------|---------------|-------------------|
| <b>Name:</b>      | John Wakefield | <b>Title:</b> | Fire Program Manager | <b>Date:</b>  | 12-21-20          |
| <b>Telephone:</b> |                | <b>Fax:</b>   |                      | <b>Email:</b> | johwakefie@pa.gov |

### Approving Authority (Agency Head or Deputy reviewing and approving this request): Approving Authority connotes approval of the source justification and the cost or pricing data certification.

|                   |               |               |                        |              |          |
|-------------------|---------------|---------------|------------------------|--------------|----------|
| <b>Name:</b>      | Daniel Dunlap | <b>Title:</b> | Bur. Director of Admin | <b>Date:</b> | 12/21/20 |
| <b>Telephone:</b> | 717-787-5670  | <b>Fax:</b>   |                        |              |          |

### Additional Approvals (if required by Agency):

|                   |  |               |  |               |  |
|-------------------|--|---------------|--|---------------|--|
| <b>Name:</b>      |  | <b>Title:</b> |  | <b>Date:</b>  |  |
| <b>Telephone:</b> |  | <b>Fax:</b>   |  | <b>Email:</b> |  |
| <b>Name:</b>      |  | <b>Title:</b> |  | <b>Date:</b>  |  |
| <b>Telephone:</b> |  | <b>Fax:</b>   |  | <b>Email:</b> |  |
| <b>Name:</b>      |  | <b>Title:</b> |  | <b>Date:</b>  |  |
| <b>Telephone:</b> |  | <b>Fax:</b>   |  | <b>Email:</b> |  |
| <b>Name:</b>      |  | <b>Title:</b> |  | <b>Date:</b>  |  |
| <b>Telephone:</b> |  | <b>Fax:</b>   |  | <b>Email:</b> |  |
| <b>Name:</b>      |  | <b>Title:</b> |  | <b>Date:</b>  |  |
| <b>Telephone:</b> |  | <b>Fax:</b>   |  | <b>Email:</b> |  |